6th May, 1938.

Mr. S.E.R. Mqhayi, E-Ntab 'Ozuko, BERLIN, C.P.

Dear Mr. Mqhayi,

LAMA WELS in the new orthography. We find that the sale of this book is suffering because of the popularity of the STEWART READERS. To help matters we propose to sell the new edition at 2/- instead of 2/10 as previously. We shall, however, continue to pay you the sum of 4d. on each copy sold.

Yours faithfully.

For THE LOVEDALE PRESS

DIRECTOR OF PUBLICATIONS.